



The Wallace Group

Johnstone Supply - The Wallace Group's Residential HVAC Midstream Program Incentives

This document outlines the Empower Maryland Residential HVAC Midstream Program Incentives available through Johnstone Supply – The Wallace Group, effective **March 1, 2026**

The tables outline the eligible equipment types, their efficiency requirements, and the incentive amounts available through each participating utility program (SMECO, BGE, Pepco, and Delmarva).

Equipment	Tier	Efficiency Levels		Incentive Amounts			
		SEER2	HSPF2	BGE	PEPCO	Delmarva	SMECO
Standard Equipment							
Air Source Heat Pump and Ducted or Mixed Mini Split Cold Climate or Non-Cold Climate Designation	1	15.2	6.7 Packaged	\$450	\$750	\$550	\$550
			7.5 Split				
	2	16.9	6.7 Packaged	\$950	\$1,250	\$925	\$925
			7.5 Split				
Central Air Conditioner	1	15.2		N/A	\$250	\$250	\$250
	2	16.9		N/A	\$450	\$450	\$450
Nonducted Heat Pump	Multi-Zone	15.5	7.5	\$450	\$750	\$550	\$550
	Single Zone	18	7.5	\$350	\$450	\$325	\$325
Geothermal Heat Pump	Closed Loop	17.1 EER, 3.6 COP		\$2,950	\$2,950	\$2,200	\$2,200
Smart Thermostat		ENERGY STAR® Certified		\$100	\$100	\$100	\$100
Heat Pump Water Heater		ENERGY STAR® Certified		\$1,550	\$1,550	\$1,550	\$1,550
Electrification Equipment							
NON COLD CLIMATE Air Source Heat Pump and Ducted or Mixed Mini Split	1	15.2	6.7 Packaged	\$1,450	\$1,950	\$1,950	N/A
			7.5 Split				
	2	16.9	6.7 Packaged	\$1,950	\$2,450	\$2,450	N/A
			7.5 Split				
NEW - COLD CLIMATE Air Source Heat Pump and Ducted or Mixed Mini Split	Split-Ducted	15.2	8.1	\$2,950	\$3,450	\$3,450	N/A
	Packaged	15.2	8.1				
Nonducted Heat Pump	Multi-Zone	15.5	7.5	\$2,950	\$3,450	\$3,450	N/A
Geothermal Heat Pump	Closed Loop	17.1 EER, 3.6 COP		\$4,950	\$5,450	\$5,450	N/A



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Make-Ready Measure (BGE, PEPCO, DPL ONLY) - Effective for Installations 3/1/2026 and after	Limit One Per:	Rebate Amount - cap of \$3,000 per project	Full Electrification Required	Documentation Required	Description
Manual J	Premise	\$300	N	Attach Calculation / Results	
Tstat Wiring and Control Modules	Unit	\$500	N	Pre / post photos	Replacement of wiring between the smart thermostat and indoor equipment, or between indoor and outdoor units, or installation of 'add-a-wire' modules to ensure proper heat pump operation.
Branch Circuitry	Unit	\$500	Y	Pre / post photos	Upgrade from 120v to 240v
Orphaned Equipment	Unit	\$500	Y	Pre / post photos	Removal of fuel tank, adjustment of DHW venting to meet code requirements (flue liner)
Distribution Reconfiguration	Unit	\$1,000	Y	Pre / post photos	Removal of fossil fuel equipment and modification of Air Handler Unit ductwork configuration to accommodate electrified HVAC systems
Panel Upgrade	Premise	\$2,000	N	Pre / post photos	Electrical service upgrade ("heavy up") to support increased load requirements. Panel capacity upgrade ("heavy up") for electrification readiness.