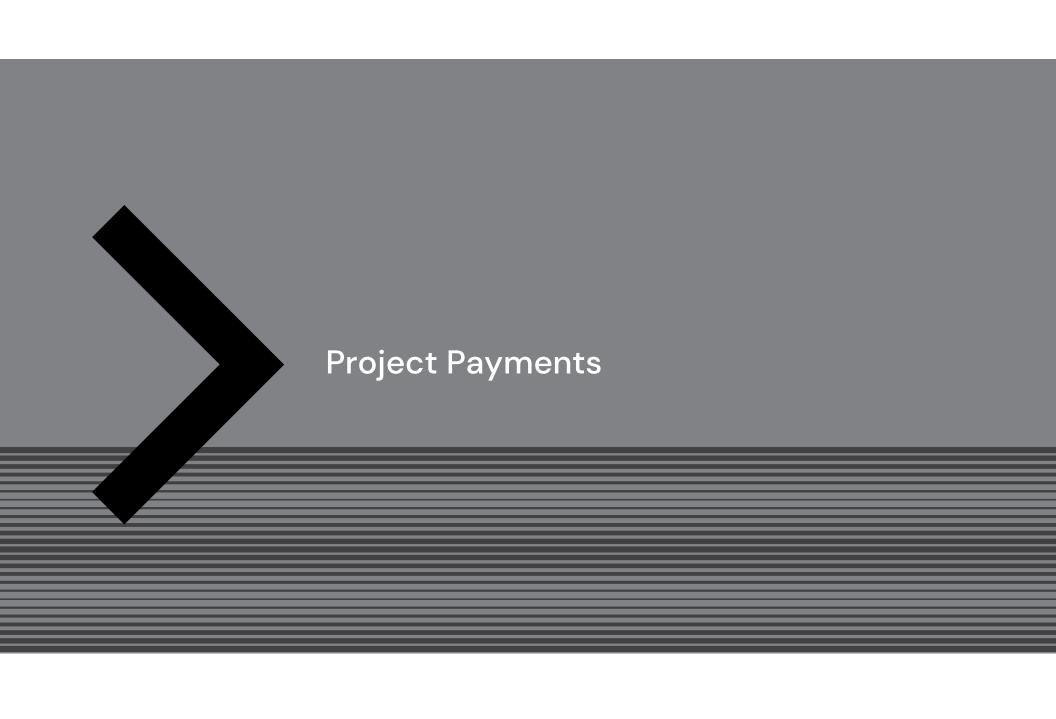
BGE, Pepco, and Delmarva Electrification and Make-Ready Enablement Incentives

May 2025





Electrification Project Payments- Equipment

- Customer purchases high-efficient HVAC equipment from Contractor.
- Contractor installs the equipment and provides an instant discount on the customer invoice.
 - Instant discount must include attribution to utility and EmPOWER.
- Contractor submits the required documentation via the Online Intake Tool (OIT).
 - In the interim, Electrification requires additional documentation be submitted via e-mail.
- Distributor reviews submitted application in the OIT.
- Upon Distributor approval, ICF begins final internal review.
- Within 4-6 weeks of Contractor submission with completed documentation, ICF processes payments to the Distributor.
- Distributor processes credit or payment to Contractor (process may differ by Distributor).

Note: Similar to the standard HVAC incentives, for each piece of eligible equipment:

Distributors may still retain up to \$50.00.

Contractors may still retail up to \$50.00.



Electrification Project Payments – Make-Ready and Contractor Bonus

- Customer purchases high-efficient HVAC equipment from Contractor. This project requires work to be completed that is unique to an Electrification Project. This would qualify as Make-Ready Enablement.
- Contractor completes Make Ready Work and provides an instant discount on the customer invoice.
 - Instant discount must include attribution to utility and EmPOWER.
- Contractor submits the required documentation via the Online Intake Tool (OIT).
 - In the interim, Electrification/Make-Ready requires additional documentation be submitted via e-mail.
- Distributor reviews submitted application in the OIT.
- Upon Distributor approval, ICF begins final internal review.
- Within 4-6 weeks of Contractor submission with completed documentation, ICF processes payments directly to the Contractor for Make-Ready Enablement work and Contractor bonus.
- ICF sends contractor a direct check for make-ready and contractor bonus.

