



The Wallace Group

Johnstone Supply - The Wallace Group's Residential HVAC Midstream Program Incentives

This document outlines the Empower Maryland Residential HVAC Midstream Program Incentives available through Johnstone Supply – The Wallace Group, effective **September 15, 2025**.

The tables outline the eligible equipment types, their efficiency requirements, and the incentive amounts available through each participating utility program (SMECO, BGE, Pepco, and Delmarva).

			Efficiency Levels				Incentive Amounts				
Equipment	System Type	Tier	EER	COP	SEER2	HSPF2	SMECO	BGE	PEPCO	DPL	
Air Source Heat Pumps or Ducted Mini Split Systems	Single Package	1	N/A		15.2	6.7	\$540	\$440	\$740	\$540	
	Split System	1			15.2	7.5	\$540	\$440	\$740	\$540	
	Single Package	2			16.9	6.7	\$915	\$940	\$1,240	\$915	
	Split System	2			16.9	7.5	\$915	\$940	\$1,240	\$915	
Central Air Conditioner	Single Package	1			15.2		\$240	N/A		\$240	\$240
	Split System	1			15.2		\$240			\$240	\$240
	Single Package	2			16.9		\$440			\$440	\$440
	Split System	2			16.9		\$440			\$440	\$440
Ductless Heat Pump	Multi-Zone	N/A			15.5	7.5	\$540	\$440	\$740	\$540	
	Single Zone				18	7.5	\$315	\$340	\$440	\$315	
Geothermal Heat Pump	Closed Loop		17.1	3.6	N/A		\$2,190	\$2,940	\$2,940	\$2,190	
Smart Thermostat	N/A	ENERGY STAR® Certified					\$75	\$75	\$75	\$75	
Heat Pump Water Heater		ENERGY STAR® Certified					\$1,550	\$1,550	\$1,550	\$1,550	

Electrification Equipment	Pepco & Delmarva Incentive Levels	BGE Adjusted Incentive (effective September 15, 2025)
Electrification - Air Source Heat Pump - Tier 1	\$3,950	\$2,950
Electrification - Air Source Heat Pump - Tier 2	\$4,950	\$3,950
Electrification - Ductless Mini-Split Multi-Zone ASHP*	\$3,950	\$2,950
Electrification - Geothermal	\$7,950	\$6,950
Make-Ready Incentive	75% of make-ready costs, up to \$3,000	75% of make-ready costs, up to \$3,000
Contractor Bonus	\$500	\$500

* If the multi-zone system cannot be tied to the thermostat connected to the fossil fuel system, then the multi-zone system would go through the standard midstream incentive. If the homeowner elects to remove the fossil fuel system, then the multi-zone system could capture an electrification incentive.

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